



FAIRSHARE SOLUTIONS

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Fairshare Solutions, LLC Announces Major New Clients and Big Job Opportunities

East Stroudsburg, PA – November 2020 / Newsmaker Alert / [Fairshare Solutions](http://Fairshare.Solutions), of East Stroudsburg, PA is pleased to announce the addition of two more clients: Royal Holiday Club and Split Rock Resort.

Since launching in April 2020, Fairshare's unique approach to collections has caught-on quickly. *"We recover far more for our clients than traditional 'collection agencies',"* says Dennis Rogers, President. *"Our focus on customer retention, our dynamic approach to skip-tracing and contact, and special payment plans like our FairShake© all create what I call a 'Win-Win-Win' situation. Our clients win their money. And we often win their customers back, too. Consumers win an affordable way to resume vacationing and repair their credit."*

Royal Holiday Club is one of Mexico's most successful vacation companies, with resorts in Acapulco, Cancun, Cozumel, Los Cabos and Puerto Vallarta, and affiliations with cruise and luxury vacation providers throughout the world. Royal Holiday remains 110% committed to the safety and enjoyment of their members and guests and continues to grow and enhance their vacation offerings during Covid. Fairshare looks forward to working with Royal Holiday's members in the United States, Canada, Mexico, and South America.

Split Rock, a large resort and timeshare project located in Lake Harmony, PA, was recently acquired by ICD/Sitra. Split Rock will see major renovations and new construction as it becomes a part of ICD/Sitra's luxury Bel Air Collection. Fairshare has been retained to assist with collections and member recovery. *"It's exciting to see Bel Air breathe new life into this grand old resort,"* says Harry Van Sciver, Fairshare Director. *"Dennis and his team are doing their part by growing Split Rock's maintenance fee and loan portfolio revenues."*

In addition to its work in the vacation industry, Fairshare also offers account receivable management, billing/servicing, and special customer care programs to a diverse range of clients, including health clubs, private schools, and finance companies. *"Covid is extraordinarily challenging for many of our clients,"* said Van Sciver. *"By salvaging their customers as well as their receivables, we ensure that our clients will emerge from the pandemic with strong cashflow and loyalty, poised for new opportunities."*

"As our team continues to grow, Fairshare is always on the lookout for talented people," noted Rogers. *"And not only top collectors and financial service professionals. We are also keen on folks with sales and customer service backgrounds. Being multi-lingual is always a plus, and we are a proud equal opportunity employer."*

About Fairshare Solutions

When developers, management companies, banks or other creditors face delinquencies, they turn to Fairshare Solutions, LLC (www.Fairshare.Solutions). Whether accounts are pledged, sold, 'in-house', or LSBO, whether they are 10 days past due or defaulted 1+ years ago – Fairshare is flexible enough to collect them all. Fairshare understands how to work through challenges like Covid-19, unemployment, and temporary closures, and they carefully follow product, service, and regulatory parameters. Using tools like Zero Percent financing (FAIRSHAKE©), rewards-based payment incentive plans (FAIRCARE ©), and positive consumer contact, Fairshare ensures that clients get paid quickly, and that they keep their customers. While always recouping more net cash for its clients than 'traditional collection agencies', in many cases Fairshare also re-activates lost consumers. Fairshare has created boutique programs for special clients, like managing accounts receivable for health clubs, collecting school tuition, and administering servicing and collection for hypothecated portfolios. Fairshare recently expanded their management team and corporate center in East Stroudsburg, Pennsylvania (the Pocono Mountains). For more information, call Dennis Rogers at 570-252-4044.



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